

Dr. AYMAN ALY OSMAN HASSAN

PERSONAL INFORMATION .

- **Gender:** Male
- **Religion:** Muslim
- **Place of Birth:** Cairo, Egypt
- **Nationality:** Egyptian



EXPERIENCE

EMBASSY OF EGYPT

Bucharest, Romania

August 2017 – December 2018

Head of the Economic/Commercial Office

EGYPTIAN COMMERCIAL SERVICE (ECS)

Cairo, Egypt

July 2016 – August 2017

General Director (European Union Department)

EMBASSY OF EGYPT

Beijing, China

July 2012 – July 2016

Head of the Economic/Commercial Office

EGYPTIAN COMMERCIAL SERVICE (ECS)

Cairo, Egypt

September 2010 – July 2012

General Director (Investment Promotion Department)

EMBASSY OF EGYPT

Beirut, Lebanon

August 2006 – August 2010

Head of the Economic/Commercial Office

EGYPTIAN COMMERCIAL SERVICE (ECS)

Cairo, Egypt

September 2005 – August 2006

Deputy Director (European Union Department)

EGYPTIAN COMMERCIAL SERVICE

Cairo, Egypt

March 2005 – September 2005

Director (Arab & Islamic Countries Department)

GENERAL CONSULATE OF EGYPT

Montreal, Canada

October 2002 – August 2004

Commercial Counselor/Head of Commercial Office

EMBASSY OF EGYPT

Seoul, South Korea

August 2000 – September 2002

Head of the Economic/Commercial Office

EMBASSY OF EGYPT

Ottawa, Canada

July 1995 – July 1999

Head of the Economic/Commercial Office

EMBASSY OF EGYPT

Jeddah, Saudi Arabia

August 1989 – August 1993

Vice Commercial Counselor (Representation Office)

Commercial Attaché (East Europe Department)

PAST POSITIONS

FOUNDER & PRESIDENT OF "ECCAC" Beijing, China

Economic & Commercial Alliance in China 2016

ADVISOR OF MIDDLE EAST TRADE COMMITTEE Beijing, China

2015 – 2018

HONORARY CONSULTANT OF BEIJING Beijing, China

ELEPHANT ALLIANCE INTERNATIONAL 2013 - 2016

COMMERCIAL COUNSELOR'S ASSOCIATION Beirut, Lebanon

President April 2007 – August 2010

COMMERCIAL COUNSELOR'S CLUB Seoul, South Korea

President December 2000 – September 2002

KOREA SOFTWARE INDUSTRY ASSOCIATION Seoul, South Korea

Member (International Cooperation Committee) October 2000 – September 2002

CHIEF OF EGYPTIAN COMMERCIAL SERVICE

Cairo, Egypt

Deputy Director (Technical Office)

August 1999 – July 2000

MINISTER OF ECONOMY & FOREIGN TRADE

Cairo, Egypt

Member (Technical Office)

September 1993 – July 1995

MINISTER OF STATE FOR INTERNATIONAL COOPERATION

Cairo, Egypt

Member (Technical Office)

October 1987 – January 1989

DEPUTY PRIME MINISTER & MINISTER OF PLANNING & INTERNATIONAL COOPERATION

Cairo, Egypt

Member (Technical Office)

July 1985 – October 1987

EGYPT ARAB AFRICAN BANK (INVESTMENT DEPARTMENT)

Cairo, Egypt

Banker (A)

June 1984 – July 1985

EGYPT ARAB AFRICAN BANK (INVESTMENT DEPARTMENT)

Cairo, Egypt

Banker (B)

September 1983 – May 1984

FACULTY OF COMMERCE & BUSINESS ADMINISTRATION (HELWAN UNIVERSITY)

Cairo, Egypt

Demonstrator (Economics & Foreign Trade Section)

February 1982 – September 1983

DELTA INTERNATIONAL BUSINESS CENTER

Cairo, Egypt

Executive Secretary (Finance Group)

August 1981 – February 1982

EDUCATION

COLUMBIA STATE UNIVERSITY

United States

PH. D. (Economics)

April 1998

COLUMBIA STATE UNIVERSITY

United States

M.A. (Economics)

April 1996

HELWAN UNIVERSITY

(GPA – Excellent)

Egypt

High Diploma (Foreign Trade Studies, Faculty of Commerce & Business Administration)

1989

HELWAN UNIVERSITY

(GPA – Excellent, Honor Roll)

Egypt

Bachelor's Degree (Economic & Foreign Trade Studies, Faculty of Commerce & Business Administration)

1981

TRAINING COURSES

CAIRO UNIVERSITY

(Cairo, Egypt)

May 6th – May 15th, 2012

Specialist, Administrative & Financial Reform, Egyptian Center for Legal Research & Scientific Training, Faculty of Law

ALEXANDRIA UNIVERSITY

(Alexandria, Egypt)

September 24th – September 28th, 2011

Rehabilitation Program for International Experts of Investment Disputes, Aladala Center for Arbitration and Legal Services, Faculty of Law

UNION OF CHAMBERS OF COMMERCE

(Beirut, Lebanon)

May 2009

Participant, Economic Press Workshop, Industry and Agriculture in the Arab Countries

MINISTRY OF TRADE AND INDUSTRY

(Cairo, Egypt)

May 2006 – August 2006

Participant, Leadership & Human Resources Development Program (Part Two)

MINISTRY OF TRADE AND INDUSTRY

(Cairo, Egypt)

September 2005 – April 2006

Participant, Leadership & Human Resources Development Program (Part One)

MINISTRY OF STATE FOR ADMINISTRATIVE DEVELOPMENT

(Cairo, Egypt)

June 2005 – August 2005

Active Participant, Change Agents Program

AMERICAN UNIVERSITY IN CAIRO (AASTMT)

(Cairo, Egypt)

September 20th – September 29th, 2005

Completed the training program called "Effective Report Writing"

MINISTRY OF FOREIGN TRADE AND INDUSTRY

Industrial Modernization Program

(Cairo, Egypt)

November 2004 – February 2005

Participant, completion the following training courses:

- Administrative Skills
- Communication Skills
- Managing Change & People Differences
- Art Of Managing People
- Leadership (Building High Performance Teams)
- Leadership Innovative Competencies
- Human Resources
- Productivity Improvement (SIX SIGMA)
- Leadership Motivation For Success
- Organization Development
- Leadership Vision

THE PERSONAL PERFORMANCE CENTER

(Toronto, Canada)

April 16th, 2003

Master of Negotiation Seminar

THE PERSONAL PERFORMANCE CENTER

(Toronto, Canada)

April 16th, 2003

Strategies of Professional Selling

MINISTRY OF FOREIGN TRADE

(Rome, Italy)

June 2000

Export Promotion Program

OTTAWA BUSINESS JOURNAL

(Ottawa, Canada)

June 1999

Total Public Sector Marketing

SKILL PATH SEMINARS (KANSAS, USA)

(Ottawa, Canada)

April 1989

Fundamentals of Finance & Accounting for Non- Financial Managers

CAIRO INTERNATIONAL ARBITRATION CENTER

(Cairo, Egypt)

March 1994

International Commercial Arbitration Seminar

NATIONAL COOPERATION INSURANCE COMPANY

(Jeddah, Saudi Arabia)

October 1992

The Insurance Principles Seminar (Introduction to Insurance, Fire, Marine, Engineering, Motor and Workmen's Compensation & P.A.)

AMERICAN UNIVERSITY IN CAIRO

(Cairo, Egypt)

June 1988

Executive Development Program

MINISTRY OF FOREIGN AFFAIRS

Institute of Diplomatic Studies

(Cairo, Egypt)

1995

Political and Economic Studies

THE TENTH EGYPTIAN

(Cairo, Egypt / West Berlin, Germany / Bonn, Federal Republic of Germany)

May – August, 1985

German Training Course for Members of the Egyptian Foreign Service which has been organized by the Institute of Diplomatic Studies (Cairo, Egypt) and the German Foundation for International Development (DSE).

EL NASR COMPANY FOR EXPORT AND IMPORT

(Cairo, Egypt)

May 1985

Documentary Credits Seminar

EL NASR COMPANY FOR EXPORT AND IMPORT

(Cairo, Egypt)

July – September, 1980

The Egyptian Foreign Trade between Theory and Application, Project or Graduation

CAIRO UNIVERSITY

Institute of Statistical Research & Studies

(Cairo, Egypt)

July – August 1979

Introduction of the Computer Technique – COBOL Programming.

CAIRO UNIVERSITY

Institute of Statistical Research & Studies

(Cairo, Egypt)

September - October 1979

The Applied Methods of COBOL Programming

HONORABLE CERTIFICATES

Dr. Ayman Aly Osman has received Honorable Certificates from the following:

- ❖ Special Honoring Certificate as "Peace Ambassador, Beijing, China (Beijing, China, 2016)
- ❖ Arab Economic Union Council, Arab League, for his participation about lectures towards the Role of the Arab Commercial Service to develop the Economic and Trade Relations (March, 2012)

- ❖ Delta International Band, for his research about the Role of the Arab Banking Institutions for rationalizing the investment in Cairo, Egypt. (March, 1982)
- ❖ The Egyptian Commercial Syndicate for his excellence of Graduation in Cairo, Egypt. (February, 1982)

AWARDS & PLAQUES OF APPRECIATION

Dr. Ayman Aly Osman has received different awards and plaques of appreciation in recognition for his outstanding contribution in professional of many achievements, mainly from the following:

- ❖ H.E. Ambassador of Egypt in Lebanon. (August, 2010)
- ❖ Arab Exporters & Importers Association. (March, 2009)
- ❖ Egyptian Canadian Friendship Association (ECFA) in Cairo, Egypt. (April, 2003)
- ❖ Agriculture Led Export Business (ALEB), USAID in Cairo, Egypt. (April, 2003)
- ❖ Korea Chamber of Commerce and Industry (KCCI) (September, 2002)
- ❖ Korean Importers Association (KOIMA) (November, 2001)
- ❖ Egyptian Productive Cooperative Union (October, 2001)
- ❖ International Cooperation Committee (ICC), Korea Software Industry Association (KOSA) in Seoul, Korea. (December, 2000)
- ❖ Misr Bank in Cairo, Egypt. (January, 1992)
- ❖ Delta International Bank in Cairo, Egypt. (March, 1983)
- ❖ The Egyptian Commercial Syndicate. (February 1982)